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POINT PAPER

19 June 2000

SUBJECT: Partnering 2000: The AMC Partnering Implementation Team (PIAT)& Overarching Partnering Agreements (OPAs)

PURPOSE: To brief the BOD on the impending PIAT MSC on-site visits and CG's Support for Expanded Use of OPAs

FACTS:

O CG memo of 13 June advises Commanders of TACOM-W, CECOM, OSC, STRICOM and AMCOM that he has formed a PIAT under the direction of Command Counsel Ed Korte.

O AMC Partnering Inventory is 70+ with distribution of 16,000 AMC Partnering Guides containing the four-step Partnering Model. The vital question today: What have we learned from the AMC Partnering experience?

O Primary focus is compiling information on three Partnered programs at each MSC by interviewing government and industry participants concerning their Partnering experiences.

O PIAT will be seeking information on lessons learned, benefits derived, issues raised and solutions used, policies and procedures adopted.

O The information sought by the PIAT will be primarily an update of that from the existing AMC MSC Partnering self-Assessment prepared after the January 1999 Lead Partnering Champion Workshop.

O The MSC Lead Partnering Champion (LPC) will be the focal point of the identification of Partnered programs for the PIAT to discuss.

O The information will be used to make revisions to the AMC Partnering Guide, featuring a new chapter on Lessons Learned. The Guide will be republished early in CY 2001.

O OPAs, which are executed between an AMC MSC and industry, express the parties' commitment to enter Partnering arrangements for each specific contract that may be awarded by that MSC to the corporate entity.

O OPAs accelerate the benefits of Partnering by an up front decision to Partner. OPAs have been very successful when used by AMC contracting activities--CECOM being a prime user.

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