

## PARTNERING: IT'S NOT JUST FOR CONTRACTORS ANYMORE

The AMC Partnering for Success model was used successfully in a Partnering Workshop between the PM for Advanced Distributed Simulation (ADS) and a TRADOC agency, the National Simulation Center (NSC), to define roles and responsibilities for each agency in the Warfighter's Simulation Program (WARSIM).

WARSIM is a computer based simulation to support training of commanders and staff from battalion through theatre-level in joint and combined scenarios. It will be designed to allow units worldwide to train in their command posts using organizational equipment, with a minimum of overhead. WARSIM will meet emerging distributed interactive simulation standards and protocols, thus providing a comprehensive joint environment capable of linking its simulation based constructive entities with virtual (simulator based) and instrumented vehicles.

PM ADS is the materiel developer and the NSC generated the requirement for WARSIM. As part of the AMC Roadshow the PM and the contractor, Lockheed Martin Information Systems (LMIS), partnered. One of the issues that arose as a rock in the road to successful contract performance was the confusion over the proper roles and responsibilities of PM ADS and the NSC. Both parties were providing input to LMIS with resulting confusion.

An action plan, which came out of that workshop, was the agency-agency Partnering workshop held on May 28. The two agencies and the contractor held a one-day partnering workshop to develop a charter and action plan. The goal is the development of an MOU between the two agencies to define roles and responsibilities.

The first step was for each agency and the contractor to brainstorm among themselves and determine what they thought their roles and responsibilities were and what it thought each other entities roles and responsibilities were. Each group was to also put up its ideas of the 'gray areas' that needed to be resolved. For example, we could look at what NSC thought it was responsible for and see what STRICOM thought NSC was responsible for and compare and contrast. When the groups compared their work, we found that all three parties were in agreement on about 85 percent of what each perceived the others roles and responsibilities were. The rest were the 'gray areas' which we then focused on.

There were 35 gray areas. These were prioritized and we took the top 4 and broke into working groups to look at ways we could resolve these areas of either overlapping responsibilities or conflicting ideas about the roles and responsibilities of the two agencies.

Each working group then put together an action plan to include suspenses and action leader. The four groups then presented their action plans to the rest of the attendees for comments and clarifications. Some changes were made to the action plans and then the parties reviewed the suspense dates to ensure they were realistic.

The three champions for this effort, the PM, NSC representative and the Project Director for LMIS will get monthly updates from the action leaders. Most actions will be completed by late July at which time we will draft a MOA between NSC and STRICOM for STRICOM's Commanding General and the head of the NSC to review and sign.

The workshop went very well. Instead of the infighting that characterized the previous working relationship between PM ADS and NSC, we had a cooperative, honest exchange

of ideas and dialogue. The agencies now have a much clearer idea of their respective roles and responsibilities.

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