

26 October 1998

SUBJECT: The AMC Partnering Program

PURPOSE: To brief the ESC On the Status of the AMC Partnering Program--Roadshow VII and FY 99 Partnering Program Initiatives

FACTS:

During Roadshow VII 18 Partnering Workshops, two at each MSC Roadshow stop, were conducted. These Partnering Workshops utilized the AMC Partnering Model, were facilitated by experts using the AMC Model, and supported General Wilson's goal of expanding Partnering throughout AMC during FY 98.

AMC Partnering Champions and the AMC Partnering Team were instrumental in designating acquisition programs, organizing and administering the Workshops.

The Partnering programs that used Partnering during the Roadshow include research and development, materiel acquisition, base operations, and engineering and support services contracting. We have a wide inventory of many different kinds of contracts.

At each Workshop, government and industry, users and subcontractors were represented. Included are some of the largest AMC contractors, and PMs for whom AMC MSCs provide matrix support.

Evaluation sheets were completed by each Partnering Workshop participant. Both government and industry participants report that the enhanced communication leads to early identification of potential problems and a mutual commitment to resolve these issues promptly.

A Roadshow VII Partnering Program After-Action Report is being distributed to attendees at the ESC.

In January 1999, the MSC Lead Partnering Champions will meet in a 1 day Workshop to review AMC MSC Partnering success stories, discuss Partnering developments since the Roadshow, revise the AMC Partnering Guide to reflect lessons learned, and to gauge the progress of Partnering.

In February 1999, the AMC Partnering Team will begin making site visits to each AMC MSC to assess and evaluate the use of Partnering.

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