

Partnership

An agreement between an Army facility and one or more private industry entities to perform work or utilize the Army's facilities and equipment.

How to Partner with the Army

Determine the Product or Service you want to partner with Army Materiel Command (AMC).

- Purchasing
- Leasing Facilities or Equipment
- Teaming or Work-sharing

Determine which AMC installation suits your need.

- List of installations are found in the AMC Metal Book, AMC Successful Partnering Newsletter, and also located at this website: <http://www.amc.army.mil/amc/partnershipopportunities.html>
- Or request installation contact information by emailing: usarmy.redstone.usamc.mbx.partnership@mail.mil
- Or write to: HQAMC

DCS G-3/4 (AMCOL-IB)

4400 Martin Road

Redstone Arsenal, AL 35898

Contact AMC Installation and request additional information. All agreements for product or services are completed at the installation level.

Both the government and the private sector benefit from the ability to leverage core competencies, capabilities and technologies.

Benefits to Industry

- Access to advanced-technology equipment
- Potential use of hard-to-receive hazardous waste permits
- Leverage long-term use agreements
- Decrease capital investment cost
- Leverage ISO-certified facilities and Lean Six Sigma processes
- Access to diversified and deployable workforce
- Secure locations

Full Spectrum of Industrial Capabilities

Engineering & Prototyping



Test & Evaluation



Manufacturing



Commercial Partners



Life Cycle Management Commands

Depots, Arsenals and Plants

PEOs and PMS



Field Services



Storage



Maintenance & Overhaul

Army Objectives

- Improve operational efficiencies
- Lower cost of products and services
- Accelerate innovation
- Leverage public-private investment
- Sustain critical skills and capabilities

AMC Partnerships Program Contact

A partnership is a contractual agreement between an Army-owned and operated facility and one or more private industry or other entities to perform work or utilize the Army's facilities and equipment. **Partnering is a Cooperative Effort, not a Competitive Engagement.**

HQ Army Materiel Command

Phone: 256-450-7128

AMC Partnership Website

<http://www.amc.army.mil/amc/partnershipopportunities.html>

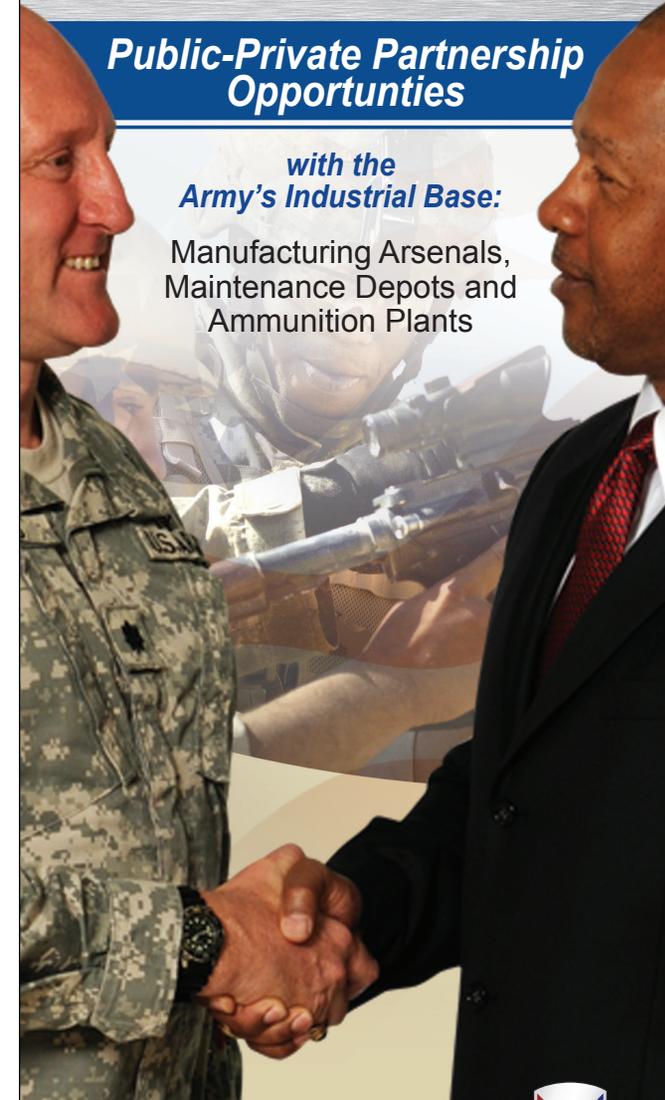


ARMY MATERIEL COMMAND

Public-Private Partnership Opportunities

with the
Army's Industrial Base:

Manufacturing Arsenals,
Maintenance Depots and
Ammunition Plants



ENABLING THE WARFIGHTER
THROUGH COLLABORATION
WITH INDUSTRY



AMC Industrial Capabilities



- Maintenance
- Manufacturing
- Ammunition Production
- Non-ammo Storage

- AAA - Army Ammunition Activity
- AAP - Army Ammunition Plant
- AD - Army Depot

Public-Private Partnerships have proven to be win-win situations for the Army installations and its industry partners.

Types of Partnerships

- Workshare
- Teaming
- Direct Sales
- ARMS
- Facility Use
- Facility Equipment
- Lease

Manufacturing Processes

- Heavy and Light Machining
- Seven-axis Machining Centers
- Heat Treatment, Plating and Finishes
- Guided Boring and Thick Wall Cylinders
- Product Design, Development, Engineering and Fabrication
- Foundry and Rotary Forging

Capabilities

- Overhaul/Repair/Remanufacture
 - Ground Vehicles & Helicopters
 - Radios, Radars & Other Electronic Items
 - Chemical/Biological Protective Equipment
- Tool, Die & Gage Development & Production
- Wood Pallet Manufacturing
- Explosive and Propellant Production
- Metallurgy
- Storage and Handling - Controlled Environment
- Automated Testing
- Firing and Test Ranges
- Rail Car Storage
- Precision Bearing Analysis

Partnership Statutory Provisions

10 U.S.C. 2208(j)

Permits depots financed through working capital funds to sell articles and services outside DoD if the purchaser is fulfilling a DoD contract and the contract is awarded pursuant to a public-private competition.

10 U.S.C. 2474

Requires the Military Departments to designate depot-level maintenance activities as Centers of Industrial and Technical Excellence, authorizes and encourages public-private partnerships, permits performance of work related to depot-level maintenance core competencies, permits use of facilities and equipment, and permits sales proceeds from public-private partnerships to be credited to depot accounts.

10 U.S.C. 2539b

Authorizes the sale of services for testing of materials, equipment, models, computer software, and other items.

10 U.S.C. 2563

Authorizes the sale of articles or services outside DoD (excluding those authorized under 10 U.S.C. 4543) under specified conditions.

10 U.S.C. 2667

Allows leasing of non-excess facilities and equipment.

10 U.S.C. 2770

Sales of articles and services to U.S. companies for incorporation in end items to be sold to a friendly country or international organization under certain conditions.

10 U.S.C. 4543

Authorizes Army industrial facilities that manufacture cannons, gun mounts, and other items to sell articles or services outside DoD under specified conditions.

10 U.S.C. 4544

Authorizes Army working capital-funded industrial facilities to enter into contracts or other cooperative arrangements with non-Army entities to carry out a variety of activities under specified conditions.